



**Boat Sales Activity
Washington State
2nd Quarter - 2010**



Source of Sales	2010								2009		2009 & 2010 Comparison			
	April		May		June		2nd Quarter Total		2nd Quarter Total		2nd Quarter Change			
	Units	\$	Units	\$	Units	\$	Units	\$	Units	\$	Units	%	\$	%
New Dealer	194	\$6,632,752	242	\$10,158,437	309	\$10,809,770	745	\$27,600,959	1,285	\$50,003,664	-540	-42.0%	-22,402,705	-44.8%
New Import *	122	\$3,264,855	126	\$3,681,026	155	\$5,022,817	403	\$11,968,699	553	\$20,855,638	-150	-27.1%	-8,886,939	-42.6%
Used Dealer	253	\$6,831,946	267	\$6,598,519	330	\$10,899,312	850	\$24,329,777	900	\$22,203,029	-50	-5.6%	2,126,748	9.6%
Used Dealer Import	115	\$3,205,687	145	\$5,005,951	148	\$6,805,678	408	\$15,017,316	404	\$14,406,165	4	1.0%	611,151	4.2%
Used Private	2,338	\$8,102,868	2,589	\$7,419,573	3,391	\$12,125,807	8,318	\$27,648,248	9,491	\$29,032,756	-1,173	-12.4%	-1,384,508	-4.8%
Used Import **	638	\$5,710,769	832	\$7,676,724	1,026	\$8,655,693	2,496	\$22,043,186	2,668	\$18,546,833	-172	-6.4%	3,496,353	18.9%
Total	3,660	\$33,748,877	4,201	\$40,540,230	5,359	\$54,319,076	13,220	\$128,608,184	15,301	\$155,048,084	-2,081	-13.6%	-\$26,439,900	-17.1%

- * Current WA resident registers a new boat from an out of state dealer.
- ** Current WA resident registers used boat purchased from out of state.
- *** New WA resident registers boat from out of state.

Source: Washington Department of Licensing and Washington Sea Grant